

**Tax Executives Institute, Inc. New Jersey Chapter**

**Full Day Seminar**

**Friday, April 1, 2016**

**Program sponsored by Grant Thornton LLP and Alston & Bird LLP**



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| **8:00 - 8:45** | **Registration & Breakfast** |
| **8:45 - 9:00** | **TEI Introduction & Welcome**  **Thomas A. Fezza, TEI NJ Chapter President** |
| **9:00 – 9:50** | **Connecticut, New Jersey and New York Tax Update**  Bridget McCann; Frank Schaefer; Spiro Dorizas; Art Burkard |
| **9:50 – 10:40** | **2015 Year-End State Tax Update**  Jamie Yesnowitz; Matthew DiDonato & Rob Michaelis |
| **10:40 - 10:50** | **Break** |
| **10:50 – 11:40** | **State Tax Litigators’ Insights on Recent Decisions and Trends**  Zach Gladney, Matt Hedstrom, Kendall Houghton and Rich Kariss |
| **11:40 - 12:30** | **An Unclaimed Property Audits and Developments “Highlights Reel”**  Matt Hedstrom and Kendall Houghton |
| **12:30 – 1:30** | **Break for Lunch** |
| **12:40 - 12:50** | **Lunch— Presentations**  **TEI New Jersey Chapter Update**  **Thomas A. Fezza, TEI NJ Chapter President** |
| **12:50 – 1:20** | **Lunch— Presentations**  **Hot Topics Property Tax/ Credits& Incentives**   * Could you be selling your credits? * Is your company appropriating managing its tax incentives?   Steve Carter, Lee Winter and Ian McPike |
| **1:30 – 2:20** | **Legal Entity Organization/Operational Structure Tax Planning/Issues**  - Is there value in maintaining holding companies (e.g., Delaware Trademark companies, Nevada Receivables companies)?  - Is your company missing the financial statement and ASC 740 benefits to be derived from simplification?  Louis Cole; Matthew DiDonato |
| **2:20 – 3:10** | **Taxation of a Digital World**  - A review of Nexus for Sales and Use taxes  - Internet Based Sales and sales tax applicability  Frank Guerino and Matt Melinson |
| **3:10 – 3:20** | **Break** |
| **3:20 – 4:00** | **Practical Insights Into State Tax Controversy**  Zach Gladney, Rich Kariss and Charles Wakefield |
| **4:00 - 4:05** | **TEI Closing remarks** |
| **4:05 - 5:00** | **Networking Event**  **Cocktail Reception** |

**Note: all presentation decks will be available on our**

**website at: www.grantthornton.com/TEI**